



Holiday Greetings ...



... to you and yours

Kane's Corner

Michael Kane, MaCAPA Business Development Manager, has been busy promoting your industry. Here's a brief overview of recent activities he has been involved in:

Stantec, Inc.

Provided a presentation to Stantec, a national design firm. Topics discussed included general concrete mix design using admixtures, air entrainment, flow fill and pervious concrete.

Town of North Reading, MA

Met with the Town Engineer to discuss paving projects tentatively scheduled for 2015. Also followed up on to pervious projects installed in 2013.

Rocchio Corporation

Mr. Kane met with this Rhode Island based firm to discuss converting asphalt to concrete for a RI Department of transportation project in the works.

Tocci Building Corporation

Followed up on an inquiry concerning a recently completed low rise building. Site conditions for this building required substantial

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Members Meeting – January 20, 2015

Renaissance Boston Patriot Place Hotel, Foxborough, Ma

Join us for this very important industry educational opportunity, open to both member and non-members. In addition to a delicious dinner we'll be sharing important information about the future of the industry and the support available to you through the regional and national ready mixed trade associations. The evening's program includes:

Presenter: Ric Suzio, President, The L. Suzio Concrete Company & 2014 - 2015 Chairman of NRMCA.

Title: The Benefits of Belonging to NRMCA

Summary: Whether your company is already a member of NRMCA or you are thinking about joining, this presentation will highlight the many benefits of belonging to the only national trade association representing your interests as a ready mixed concrete producer. NRMCA works every day to insure the ready mixed concrete industry has a voice in Washington, DC; advocating for federal legislation that benefits the industry and fighting onerous regulations that could hurt your business. A check-off program for the ready mixed concrete industry will also be discussed. This mandatory program would affect each and every ready mixed concrete producer in the country. **Use the registration form at the end of this newsletter to register now.**



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additional concrete weight due to a concern on the part of the designer about the water table at the site and the possibility of the building "floating."

Educating the next generation of designers

Looking to the future of our industry, engineers with a knowledge and familiarity with ready mix and the solutions it offers will be an important focus for our education efforts. In support of this commitment, Mr. Kane has contacted the Civil Engineering Departments at the following schools to set up seminars for students to introduce them to concrete for vertical and horizontal projects:

- University of Massachusetts – Dartmouth
- University of Massachusetts – Lowell
- Wentworth Institute of Technology

If you are an alum of these schools it never hurts to have you get involved in an effort like this as it really helps to pave the road to increased educational opportunities ... with concrete of course!

Low Rise Building Market

Followed up on earlier discussions with Mr. Bob Garbini of the National Ready Mixed Concrete Association on the potential of and opportunities in this market that were discussed at the Connecticut meeting held last month.

If you would like more details on any of these activities or to schedule an engineering presentation to a firm in your area, please contact Mr. Kane at 978-634-1054 or mkane@kaneengineering.com

Association News

Join us in welcoming the following new member:

Clean Energy Fuels – Concord, NH
Drew Drummond
ddrummond@cleanenergyfuels.com
603/410-2257

Know a company that you work with that should be a member? Let the MaCAPA office know about them and we'll invite them to join!

Board of Directors meeting notes:

Membership category clarification wording developed and approved by Board:

"Any person or organization seeking to join or currently a member of MaCAPA which qualifies for two (2) or more categories of membership shall be required to pay dues at a level equal to the higher/highest dues category for which they so qualify."

Additionally, clarification of pro-rated billing of new members was defined: New members joining during the year will be billed based on the quarter in which they join:

- Q1 pay for a full year
- Q2 or Q3 pay for a 1/2 year
- Q4 pay for a full year (which includes the following year)

Membership renewal invoices were sent to current members on 12/2/14. First ½ payments are due 1/10/15.

NECMA & MaCAPA recently signed an agreement for Association Executive Director services through 2015.

Just for Fun

The world's oldest Santa statue is located in Santa Claus, Indiana. *(made of concrete of course!)* Dedicated on Christmas day in 1935, it stands 22 feet tall.





Committee Activities

Tech & Spec Committee met on November 20th and discussed a wide range of topics, including:

MASSDOT Annual Letter

The meeting with MassDot on November 6, 2014 was discussed and all points in question on the meeting notes of October 23, 2014 were resolved.

General Discussion Points and Actions (from previous meetings)

The members agreed that there should be educational seminars for the engineering community on water/cement ratio versus strength. MaCAPA promotions to follow up.

11/20/2014 – It was stated that ACI does promotional training for specifiers and engineers on using ACI 318, a new version of which was released this year. Paul Brooks will follow up & forward details to Michael Kane and Allister Melvin.

A series of educational sheets to be devised initially based on the recent article by NRMCA titled “NRMCA’s Five Most Onerous Mix Requirements.”

11/20/2014 – Members to forward their proposal on what should be on each of the five information sheets. Allister Melvin and Tim Hurtack will compile and format the data sheets. (Please see the previous meeting notes from 10/23/2014 for the extract.)

General Discussion Points and Actions (New)

The members briefly discussed the proposal for a new specification for flowfill. All members agreed to read the first draft and submit their proposals for changes at the next meeting. Allister Melvin will send out the draft again.

Steve Berlo of Headwaters addressed the issue of Fly Ash supply from Brayton Point. He stated that production was weather dependent but expected the supply to continue through the winter.

ASR mitigation was discussed as was the need for the industry to come up with an alternative to fly ash as reserves are becoming depleted. There is no silver bullet to resolve this at the moment however it is known that solutions are being sought within the admixture industry.

It was proposed by Ralph Olds that perhaps MaCAPA should come up with a specifiers guide to concrete mix design in the form of an App. Further discussion is needed.

Michael Kane asked the members if they could give him names of concrete professionals who could speak at events targeting the engineering community. Please forward any suggestions to Michael.

Future Topics

Mitigating moisture in floor slabs – Allister to ask Matt Sherman of SGH if he could present to the group what the industry expectations and experiences are and what the concrete producers can do to be more proactive. 11/20/2014 – Allister to follow up.

The next Tech & Spec meeting will be held at Ken’s Steakhouse in Framingham on January 22, 2015 at 1:00 pm.

Membership Committee – is exploring the idea of surveying and / or interviewing any member that leaves the Association to determine how we can better meet the needs of all members of our industry.



MaCAPA News

December 2014

MaCAPA Industry Partners Meeting

Tuesday, January 20, 2015

Renaissance Boston Patriot Place Hotel, Foxborough, MA

Join us for this important industry meeting. Working together may seem counter intuitive in an industry where you compete with the plant down the road but sometimes the future depends on cooperation. No one company has all the resources needed to market and compete against the myriad of options that are out there whether it be asphalt paving, wood in low rise housing or something else. Attend this meeting and learn where to go for the resources and tools you will need to protect and grow the ready mixed market and your business.

Meeting Agenda

5:30 pm **Welcome, Hors d'oeuvres, Cash Bar**

6:15 pm **Dinner**

Roasted Filet Mignon with Bordelaise sauce or Seared Chicken with herbed natural jus both served with freshly baked breads, Caesar salad, vegetables, & Chocolate Madness Chocolate Cake with chocolate ganache, chocolate mousse & fresh whipped cream!

7:15 pm **Presentation & Discussion**

Presentation

Ric Suzio President, L. Suzio Concrete Company, Meriden, CT
2014 – 2015 Chairman, National Ready Mixed Concrete Association

The Benefits of Belonging to NRMCA

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All attendees must complete and return a registration form. Please include the names of all individuals attending from your company on this form. **Mail to MaCAPA, P.O. Box 457, Manchaug, MA 01526-0457 or fax to 508-476-3467. Payment is requested prior to admission to the meeting.** (Written cancellations received prior to the registration deadline will receive a full refund. No refunds will be given for cancellations after the deadline has passed.) **If you have questions, please call 978-433-0011.**

Directions: The hotel is located at 28 Patriot Place on Route 1 in Foxborough next to the stadium.

Member \$65.00 Registrations must be received by January 14, 2015

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ Email: _____

Meal Choice: Roasted Filet Mignon _____ Seared Chicken _____

Additional attendees from your company (please print) **Meal Choice**
Name Email Filet Mignon Chicken

Members _____ X \$65.00 Total Cost: _____